

NORTH CAROLINA REAL ESTATE COMMISSION

Examination Content Outline

(from April 2019 edition of *Real Estate Licensing in North Carolina*, pp 15-16)

Shown below is the content outline for both sections of the North Carolina real estate license examination. The content outline shows both the topics to be tested and the number of questions by major subject area. The topics for both sections are based on a comprehensive job analysis of real estate brokerage practice and have been determined by subject matter experts to constitute the body of knowledge that minimally competent entry-level real estate licensees should possess.

For a detailed explanation of subtopics covered in each section, go to the Broker Prelicensing Course Syllabus on the Commission's website. (https://www.ncrec.gov/Forms/Education/Prelicense_Course_Syllabus.pdf)

75-hour Broker Prelicensing Course Syllabus Section		National Section (80 items)	State Section (40 items)
I.	Basic Real Estate Concepts	2	1
XIV.	Property Insurance Basics		
XIX.	Basic Construction		
XX.	Basic Real Estate Investment		
II.	Property Ownership and Interests	4	1
III.	Property Taxation and Assessment	1	1
IV.	Transfer of Title to Real Property	4	0
XVIII.	Federal Income Taxation of Home Ownership/Sale		
V.	Land Use Controls	2	1
VI.	Environmental Issues in Real Estate	3	0
VII.	Brokerage Relationships: Laws and Practice	10	11
VIII.	Agency Contracts (Sales) and Related Practices	7	8
IX.	Basic Contract Law	13	0
X.	Sales Contracts and Related Procedures	1	4
XI.	Real Estate Financing	12	0
XII.	Closing a Sales Transaction	1	1
XIII.	Real Property Valuation	6	0
XV.	Landlord and Tenant	2	2
XVI.	Property Management		
XVII.	Fair Housing	4	0
XXI.	Real Estate License Law and Commission Rules	0	10
XXII.	Agent Safety	0	0
XXII.	Real Estate Mathematics	8	0